



Utility Desktop

A Managed Virtual Desktop Service
hosted in our secure datacentre

MDS has developed a cost effective alternative to the traditional approach of owning and managing a desktop platform that allows organisations to reduce risk, improve service and increase return on investment.

Challenge

The cost of delivering IT services to your organisation needs to be reduced without impact service levels.

Solution

MDS's Utility Desktop platform delivers a highly available virtual desktop environment hosted and managed by MDS, charged for on a "as used" monthly basis.

Benefit

Capital costs associated with buying, licensing, hosting and maintaining desktops are drastically reduced. The overall cost of ownership is significantly reduced and service levels are often improved.

The reasons to virtualise the desktop estate have been identified but resource/skill constraints, risks and budgets are delaying or preventing the project.

MDS's Utility Desktop platform is a ready made solution that can be deployed rapidly with no risk or impact on your IT resources. You only pay when the platform goes live.

The typical risks and constraints around migrating to a virtual desktop platform are eliminated allowing you to achieve the benefits faster.

Protecting and securing data held on desktops and laptops is proving increasingly difficult, time consuming and expensive.

The Utility Desktop platform keeps data in the datacentre and where laptops are used, ensures that all data is secure and backed up to the datacentre.

The risks of user data not getting backed up and sensitive data leaking outside your organisation are significantly reduced.

Constant change within your organisation makes budgeting and planning difficult.

MDS offers complete flexibility on the Utility Desktop platform without the typical penalties associated. The service can scale up or down according to requirements.

Your business can plan for change without the normal concerns over wasted investments, secure in the knowledge that the service is always available.

Higher levels of security and control that can be provided in house are required for desktop/laptop users.

MDS's Utility Desktop Platform is hosted in a highly secure datacentre and built to ISO27001 standards. Regular testing of procedures and security are carried out as standard.

You can mitigate risk and achieve higher levels of security without the cost or pain associated with self certification.

Utility Desktop

Desktop PCs are a constant challenge for all organisations. Keeping them up to date, refreshing hardware, licensing, patching, management, maintenance, power and security all add to the cost of owning a desktop or laptop. This combined with the fact that you want your skilled IT resources providing strategic benefits to your business, not wasting valuable time fire fighting desktop/laptop issues.

Moving to a virtual desktop platform provides an obvious solution to driving down the cost of ownership, increasing security and control and reducing management but having the available resources and skills to achieve this is often a bigger challenge.

MDS's Utility Desktop platform provides a ready made solution to these issues. Built on class leading technology from VMware, Citrix, HP and Cisco, the platform is designed to deliver higher service levels at a lower cost than building/hosting/managing it in house. The platform provides guaranteed resources according to requirements, built in resilience and ITIL driven service management to ensure optimum performance and service levels.

Operations

About MDS

Managed Data Storage Ltd (MDS) is dedicated to providing high quality, innovative services combined with best in class technology to deliver alternative solutions to traditional IT infrastructure problems. MDS was formed to fill a market demand for a provider of annuity services that truly understands how to integrate infrastructure technology.

MDS has invested time and money into building the infrastructure to support a range of managed services that are designed to help our customers achieve three objectives:-

- Reduce Risk
- Improve Service
- Increase Return On Investment

MDS set out to break the managed services mould. By taking a productised approach, it has simplified the process of delivering each service and created a repeatable model that allows it to deliver against these objectives cost effectively.

MDS offers 24x7 service from its Operations Centre in Chesterfield.

For further information

Tel: 01246 266 300

Fax: 01246 267 587

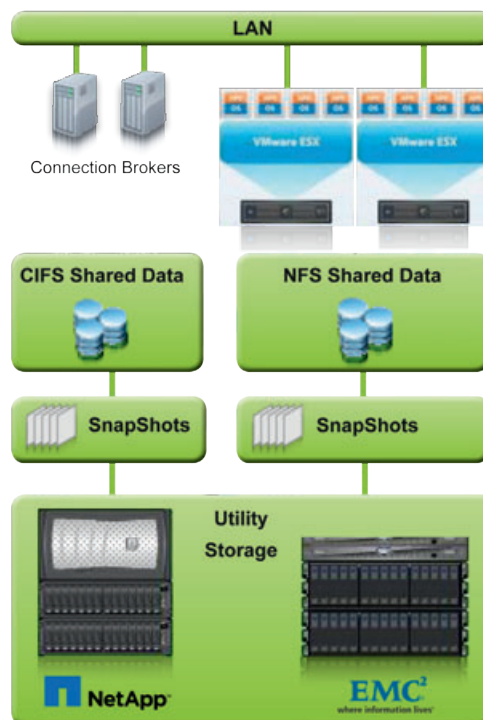
Email: sales@managed-storage.co.uk

Web: www.managed-storage.co.uk

Management of the platform from end-to-end is carried out from the MDS Network Operations Centre. The MDS team provides Platinum Service Management to monitor 24x7, respond to alerts, manage change in the environment, implement updates and provide monthly reports on the service performance.

All of this is overseen by an MDS Service Delivery Manager who will conduct regular review meetings to ensure the service is delivering against the promised Service Level Agreements. Customers are billed using a utility model based on a price per server/VM. There are no up front capital costs, no hidden costs and the price includes all services, software, hardware, maintenance and communication links.

The diagram below shows a logical view of the MDS Utility Desktop platform :-



Head Office:
 Grayson House,
 Venture Way,
 Dunston Technology Park,
 Chesterfield S41 8NE